



Cisco Part Number	Description	Condition	Cisco List	Discount	Sale Price
WS-C2960-24PC-L	Catalyst 2960 24 10/100 PoE + 2 T/SFP LAN Base	New	\$2,495	48%	\$1,297
WS-C2960-24PC-S	Catalyst 2960 24 10/100 PoE + 2 T/SFP LAN Lite	New	\$1,795	48%	\$933
WS-C2960-48PST-L	Catalyst 2960 48 10/100 PoE + 2 1000BT +2 SFP LAN Base	New	\$4,495	48%	\$2,337
WS-C2960-48PST-S	Catalyst 2960 48 10/100 PoE + 2 1000BT +2 SFP LAN Lite	New	\$3,095	48%	\$1,609
WS-C3560-24PS-S	Catalyst 3560 24 10/100 PoE + 2 SFP + IPB	Refurbished	\$3,795	82%	\$675
WS-C3560-24TS-S	Catalyst 3560 24 10/100 + 2 SFP IPB	Refurbished	\$2,995	76%	\$725
WS-C3560-48PS-S	Catalyst 3560 48 10/100 PoE + 4 SFP IPB	Refurbished	\$6,495	85%	\$975
WS-C3560-48TS-S	Catalyst 3560 48 10/100 + 4 SFP IPB	Refurbished	\$4,995	85%	\$750
WS-C3560G-24PS-S	Catalyst 3560 24 10/100/1000T PoE + 4 SFP + IPB	New	\$5,595	48%	\$2,909
WS-C3560G-24TS-S	Catalyst 3560 24 10/100/1000T + 4 SFP + IPB	New	\$4,795	48%	\$2,493
WS-C3560G-48PS-S	Catalyst 3560 48 10/100/1000T PoE + 4 SFP + IPB	New	\$9,495	48%	\$4,937
WS-C3560G-48TS-S	Catalyst 3560 48 10/100/1000T + 4 SFP + IPB	New	\$7,995	48%	\$4,157
WS-C3560V2-24PS-S	Catalyst 3560V2 24 10/100 PoE + 2 SFP + IPB (Standard)	New	\$3,795	48%	\$1,973
WS-C3560V2-24TS-S	Catalyst 3560V2 24 10/100 + 2 SFP + IPB (Standard)	New	\$2,995	48%	\$1,557
WS-C3560V2-48PS-S	Catalyst 3560V2 48 10/100 PoE + 4 SFP + IPB (Standard)	New	\$6,495	48%	\$3,377
WS-C3560V2-48TS-S	Catalyst 3560V2 48 10/100 + 4 SFP + IPB (Standard)	New	\$4,995	48%	\$2,597

## Introducing the CS530™

Plantronics consistently sets the standard in wireless headset technology. And we've done it again with the CS530 wireless headset system.



Replacing the popular CS70N, the redesigned CS530 provides the same over-the-ear wearing style, but with a new elegant design, magnetic docking and more, all for the same price.

- Enjoy clearer desk phone communications with wideband audio quality
- Enhance collaboration — conference in up to three additional headsets
- Gain mobility — multitask, hands-free up to 350 feet
- Voice-dedicated DECT™ technology eliminates Wi-Fi interference
- Adaptive power system optimizes for range and talk time
- Use with Electronic Hookswitch Cable or Handset Lifter to remotely answer/end calls

86305-01

\$240

**Polycom Announces Definitive Agreement to**



**Dana Thompson - Account Manager**

I started working at CMS in 2001 and have found it a rewarding experience ever since. CMS has a great team of people who work hard to come together to best serve our customers. A large number of employees have worked here since before I started 11 years ago which is a testament of their satisfaction. I have enjoyed my time here as there always seems to be a way to change and improve how I help my customers with new products and ways to meet their needs.

I appreciate the challenge of a customer contacting me with a need and in turn finding the best way to provide a solution. My objective is to always deliver quality hardware in a timely manner and supply superior service. I truly have enjoyed talking to customers from all areas of the country and have learned about many places that I would love to visit.

I have always lived in St. Louis except when I attended and played soccer for the University of Kansas for 2 years. I then moved back to St. Louis and completed my collegiate playing career and graduated from the University of Missouri -St Louis. In my free time I like to find any way to enjoy the outdoors and love watching and attending almost any type of sporting event. I am an avid Cardinals baseball fan and try to attend as many games a year as I can.



**John Wendland - Purchasing Manager**

I began my illustrious career at CMS Communications in 1987. When I began

## Divest Its Enterprise Wireless Voice Solutions Business

**PLEASANTON, Calif. - May 10, 2012** : Polycom, Inc. (Nasdaq: PLCM), the global leader in open standards-based unified communications (UC), today announced a definitive agreement to divest its enterprise wireless voice solutions business which it purchased from Polycom purchased SpectraLink Corporation for \$220 million dollars in 2007. The sale is expected to close within the third quarter of 2012.

This strategic decision to divest the wireless voice business reflects Polycom's focus on initiatives that extend the company's leadership in its unified communications business. Polycom's enterprise wireless voice portfolio, which is part of the UC personal product category, includes Wi-Fi and DECT handsets, related infrastructure and accessories. transfers of significant business operations."

employment here, the total number of employees was less than ten and I was initially hired to as a Warehouse Manager to oversee Warehouse Operations. This was when the Telecom secondary market was in its infancy stages so job functions continually shifted. One day I would find myself going to New York City to purchase a phone system, the next week might require de-installing a system in Northern California. Eventually, my job function was expanded after three years to also include managing Purchasing. In 1995, I was tasked with starting a new division which concentrated on sales to brokers, resellers, and interconnects. Since then, job responsibilities have shifted where my main responsibilities are a combination of selling to brokers & resellers, purchasing several product lines of equipment for our Telesales and Interconnect Division and duties that go along with being a non-primary owner of the company such as budget preparation, attending strategic meetings, etc.

The main thing about CMS Communications that varies from almost any place I have been employed is that the turnover rate is very low. As a result, many friendships have been forged over the years and my interaction with other employees is my favorite thing about coming to work. That, coupled with the fact I work in the very best department of CMS (yes, I might be biased) with amiable, knowledgeable & hard-working co-workers make for a very satisfying work experience.

Outside of CMS Communications, I am a DJ once a week for 88.1 FM KDHX and I also serve on the KDHX Board of Directors and on the KDHX Programming Committee. In addition, I write songs, play guitar and am one of the vocalists for a band called Rough Shop. Not to mention I am an avid record & CD collector. Those activities plus my participation in a racquetball league keep me really busy outside of work. My wife, Marie, and I will be celebrating our 6th year wedding anniversary in October. She keeps me sane. That's pretty much it in a nutshell. Thanks for reading.